



Job title	Director, International and Brexit Policy
Reporting To	Managing Director, Capital Markets & Wholesale Policy

About UK Finance

UK Finance is the new financial services trade association launched on 1st July 2017. It was formed by the integration of the British Bankers Association, Council of Mortgage Lenders, Payments UK, UK Cards Association, Asset Based Finance Association and Financial Fraud UK.

UK Finance aspires to be a world-class trade association, and currently represents the UK-based activities of around 300 members across retail and commercial banking, mortgage, cards/payments, investment/wholesale banking, private banking, payments and asset-based finance. It works at the highest level with industry, government, regulators and the media. In 2014, the financial services sector contributed over £100bn in GVA in the UK, more than 5% of the total. And this if anything understates the importance of the sector to the UK economy, as it continues to have a more than £30bn trade surplus in financial services and pay over £70bn in tax per annum.

Responsibilities of UK Finance include representation of members and advocacy on behalf of the sector, being the first point of contact for key stakeholders including government, regulators, media and user groups on matters affecting members. UK Finance's goal is to ensure that the UK retains its role as a global leader in financial services. UK Finance has c.150 colleagues and our offices are at Angel Court, Bank, London.

Job Purpose

The international policy agenda seeks to understand and influence the elements of international policy of greatest interest for members in key jurisdictions, at present primarily the EU, selected European countries, the United States, and in multilateral venues (such as the IMF, IOSCO, WTF, ICC etc.). A substantial component of the Director's responsibilities is expected to relate to leading and managing UK Finance's full Brexit related policy agenda.

You will work closely with UK Finance colleagues and member institutions and will lead on a number of areas of international policy development and engagement and:

- Will be responsible for member relationship coverage for a number of wholesale and international members.

- Supporting the Managing Director, Capital Markets & Wholesale Policy, to deliver the busy UK Finance programme of work.

The role requires significant elements of cross-cutting work involving many of the other areas of UK Finance and therefore strong influencing and collaboration skills will be important qualities for any candidate.

Key Responsibilities

- Lead and support the policy work around Brexit in selected European Capitals, Brussels and key international jurisdictions, including the USA and Japan.
- Lead and support policy work around other areas of interest for members where international reach and coordination is required (e.g. in relation to Technology and Digital or Economic Crime policy agendas).
- Lead and develop the international engagement strategy involving member, industry, and government, politicians, and regulatory stakeholders and influencers.
- Develop and manage the UK Finance member relationship for a number of our wholesale and international members.
- Collaborate across UK Finance and work closely with other internal teams involved in adjacent policy areas, for example around Prudential and Capital Markets matters.
- Collaborate closely with the UK Finance External Affairs Team to support the international agenda.
- Manage, support and secretariat a variety of member specialist boards and committees associated with the work programmes for which the Director, International and Brexit Policy, is responsible.
- Lead, inspire, motivate and develop the International and Brexit policy team and ensure that they have depth and strength of talent to deliver the collective work plan.
- A role model for the behaviours (Vision and Values).

Other key areas of work include:

- Making speeches, delivering presentations and representing UK Finance on panels.
- Collaborating with external advisers, and/or writing, reports, comment letters, briefing papers and other collateral policy or advocacy materials.
- Working with European Banking Federation and International Banking Federation, including secretariat support for UK Finance engagement with these.
- Engaging with other key Trade Associations, such as AFME, IA, ISDA, IRSG, IIF etc. to identify shared areas of mutual interest and develop collaborative working relationships.
- Liaising with other UK-based bodies and institutions such as the CBI, City of London, TheCityUK, national embassies and think-tanks to inform views and ensure the views of the finance sector gain traction with a wider advocacy network.
- Developing and maintaining strong relationships with HMT, DIT, FCO, key embassies at Ambassador and Financial Attaché level, Commission, ECB and other key stakeholders.
- Supporting commercial activities of UK Finance at events and conferences.

Skills and Competencies

- Good understanding of:
 - Strategic issues affecting international financial services in the UK.
 - Business and operations of international financial services firms and of risk management.
 - the EU/UK regulatory process and as needed regulatory process in other key jurisdictions (e.g. national European jurisdictions and the USA).
 - Other key regulation impacting financial services at UK, EU and at international level.
 - Working processes of the EU.
- A strong understanding of corporate governance and experience of working effectively with a non-executive Board or committee(s), including committee secretariat and minute taking.
- Familiar and at ease in a position with public visibility and accountability, e.g., capable of credibly representing UK Finance externally with speeches, conference panels, Chatham House discussions and the media; and supporting the CEO and Chair in senior level engagement with Government, industry and regulators.
- Excellent interpersonal and communication skills, together with strong stakeholder management experience and the ability to effectively build, strengthen and influence a wide range of both internal and external relationships at a senior level.
- Excellent people leadership skills, with experience of shaping, motivating and developing multi-disciplinary teams.
- Ability to identify priorities, direct resource accordingly, and deliver excellent outcomes in a timely and agile fashion.
- Ability to identify commercial opportunities and work collaboratively to realise them.
- Knowledge of key cross-border banking and financial services products with direct experience would be an advantage.

Direct Reports

- Two direct reports.

Qualifications

- Degree or other relevant qualifications.
- Proficiency in business French and/or German.
- A project management qualification would be an advantage.